

Lockheed Instructions

Risk/Opportunity & Characteristics of Supplier Excellence Assessment and Scoring

Suggestions Prior to Assessment:

1. Go over WGLL presentation, understand the 8 characteristics and what it means to LM.

Suggestions for Facilitation:

1. Select a group of people that represent each function within the organization being measured.
 - The group dynamic is important because each person will bring a unique perspective on how the organization functions. Those with a broader view of the organization and are honest about the organization's performance to the different levels tend to score lower than those whose viewpoint is limited.
2. Inform members that the WGLL Survey event will take 2 hours to complete.
3. At event, review the tool and how it is structured. Be sure to explain how the different levels are measured.
4. Each participant should silently fill out the score sheet as best they can. Allocate about 40 minutes to complete the survey (1 minute per question).
5. At the end, have everyone say aloud their score for each imperative in round robin format.
6. For imperatives with a range difference greater than 1, discuss amongst the team why the major differences in perspective on the imperative. All perspectives are welcome and no perspective is wrong.
 - Differences are opportunities to improve consistency across the organization.
7. Calculate the score.
8. Brainstorm with the team imperatives that scored the lowest.
9. Celebrate high scores and build off the momentum of performing with excellence.
10. Plan a Continuous Improvement presentation