

Clerk of the House of Representatives  
Legislative Resource Center  
135 Cannon Building  
Washington, DC 20515  
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510  
<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

<b>1. Registrant Name</b> <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual <u>LOCKHEED MARTIN CORPORATION</u>		
<b>2. Address</b> Address1 <u>6801 ROCKLEDGE DRIVE</u> Address2 _____ City <u>BETHESDA</u> State <u>MD</u> Zip Code <u>20817</u> Country <u>USA</u>		
<b>3. Principal place of business (if different than line 2)</b> City _____ State _____ Zip Code _____ Country _____		
<b>4a. Contact Name</b> _____	<b>b. Telephone Number</b> _____	<b>c. E-mail</b> _____
		<b>5. Senate ID#</b> <u>23031-12</u>
<b>7. Client Name</b> <input checked="" type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality <u>LOCKHEED MARTIN CORPORATION</u>		<b>6. House ID#</b> <u>311450000</u>

## TYPE OF REPORT

8. Year 2016 Q1 (1/1 - 3/31)  Q2 (4/1 - 6/30)  Q3 (7/1 - 9/30)  Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_ 11. No Lobbying Issue Activity

## INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

12. Lobbying	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was:  <u>Less than \$5,000</u> <input type="checkbox"/> \$5,000 or more <input type="checkbox"/> \$ _____  Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>EXPENSE</b> relating to lobbying activities for this reporting period were:  <u>Less than \$5,000</u> <input type="checkbox"/> \$5,000 or more <input checked="" type="checkbox"/> \$ <u>3,210,000.00</u>
	<b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options.  <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only  <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  <input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code

Signature

Digitally Signed By: Gregory J. Walters

Date

1/19/2017  
4:20:36 PM

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code BUD

16. Specific lobbying issues

S 3000/HR 5293 - Department of Defense Appropriations Act, 2017 including issues related to aircraft and technology programs, Army and Missile Defense Agency procurement, Research Development Test & Evaluation (RDTE), rotary systems programs, Navy programs, Overseas Contingency Operations (OCO), Operations & Maintenance (O&M) provisions; S 2943/HR 4909 - National Defense Authorization Act for Fiscal Year 2017, P.L. 114-328 including issues related to Army and Missile Defense Agency procurement, RDTE, OCO, O&M provisions, aircraft and technology programs; HR 2028 - Further Continuing and Security Assistance Appropriations Act, 2017, P.L. 114-223 including issues related to aircraft and technology programs, space programs, rotary systems programs, Navy programs; S 2806/HR 4974 - Military Construction and Veterans Affairs and Related Agencies Appropriations Act, 2017 including issues related to military construction; S 3117 - Department of State, Foreign Operations, and Related Programs Appropriations Act, 2017, P.L. 114-254 including issues related to foreign military sales and foreign military financing and space, missile defense, and strategic programs; HR 5325 - Continuing Appropriations and Military Construction, Veterans Affairs, and Related Agencies Appropriations Act, 2017, and Zika Response and Preparedness Act including issues related to civil space programs; S 3346 - National Aeronautics and Space Administration Transition Authorization Act of 2016 including issues related to space programs and associated space exploration authorities; S 3240/HR 4955 - Pension and Budget Integrity Act of 2016 to prohibit the use of premiums paid to the Pension Benefit Guaranty Corporation (PBGC) premiums from being counted as general revenue for purposes of budgetary scorekeeping and to amend the Employee Retirement Income Security Act of 1974 (ERISA) to exclude the receipt and disbursement of the Pension Benefit Guaranty Corporation (PBGC) from the federal budget; S 3068/HR 5538 - Department of the Interior, Environment, and Related Agencies Appropriations Act, 2017 including issues related to the U.S. Forest Service wildland firefighting technology; HR 4851 - Electronic Warfare Capabilities Enhancement Act of 2016 including issues related to defense programs; S 3001/HR 5634 - Department of Homeland Security Appropriations Act, 2017 including issues related to the U.S. Coast Guard long range surveillance aircraft and provisions related to border security domain awareness technology, Coast Guard funding

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Defense - Dept of (DOD), Air Force - Dept of, Army - Dept of (Other), Navy - Dept of, Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>
Scott	Burnison			<input type="checkbox"/>
Kristine	Fauser			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Paul	Juola			<input type="checkbox"/>
John	O'Donnell			<input type="checkbox"/>
Christopher	Peace		Legislative Assistant (Rep. Ron Packard) - 1995-97; Professional Staff (House Armed Services Committee) - 1997-1998; Legislative Assistant (Rep. David Hobson) - 1998-2000	<input checked="" type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Mary	Springer Sforza			<input type="checkbox"/>
Gregory	Walters			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code DEF

16. Specific lobbying issues

S 2943/HR 4909 and P.L. No. 114-328, Titles I, II, XV - National Defense Authorization Act for Fiscal Year 2017 including issues related to the Department of Defense study and review of electromagnetic spectrum and effective management of spectrum, aircraft and technology programs, acquisition policy, procurement, rotary systems programs, Navy programs, RDTE, OCO, O&M provisions, Army programs, Air Force programs; S 3000/HR 5293, Titles III, IV, IX - Department of Defense Appropriations Act, 2017 including issues related to aircraft and technology programs, rotary systems programs, Navy programs, RDTE, OCO, O&M provisions, Army programs, Air Force programs, classified programs; HR 2028 - Further Continuing and Security Assistance Appropriations Act, 2017 including issues related to shipbuilding, ballistic missile defense, Navy and Marine Corps programs, aircraft and technology programs; S 2806/HR 4974 - Military Construction, Veterans Affairs, and Related Agencies Appropriations Act, 2017 including issues related to military construction; S 3001/HR 5634 - Department of Homeland Security Appropriations Act, 2017 including issues related to Coast Guard funding; S 3068/HR 5538 - Department of the Interior, Environment, and Related Agencies Appropriations Act, 2017 including issues related to Wildland Fire management funding; HR 5325 and P.L. No. 114-223 - Continuing Appropriations and Military Construction, Veterans Affairs, and Related Agencies Appropriations Act, 2017, and Zika Response and Preparedness Act including issues related to defense programs; S 3017/HR 6480 - Intelligence Authorization Act for Fiscal Year 2017 including issues related to classified programs

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Air Force - Dept of, Army - Dept of (Other), Defense - Dept of (DOD), Navy - Dept of, Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>
Gabrielle	Carruth			<input type="checkbox"/>
Lawrence	Duncan			<input type="checkbox"/>
Kristine	Fauser			<input type="checkbox"/>
Mary Ellen	Fraser			<input type="checkbox"/>
Christiane	Grubbs		Communications Director (Rep. Randy Forbes) - 2003-2005; Legislative Director (Rep. Randy Forbes) - 2005-2007; Chief of Staff (Rep. Randy Forbes) - 2007-2016	<input checked="" type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Christopher	Peace			<input checked="" type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Andrew	Schnabel			<input type="checkbox"/>
Cedric	Sheridan			<input type="checkbox"/>
Lorenzo	Goco			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code AER

16. Specific lobbying issues

S 3000/HR 5293 - Department of Defense Appropriations Act, 2017 including issues related to space and intel programs; S 3346 - National Aeronautics and Space Administration Transition Authorization Act of 2016 including issues related to space programs and funding; HR 353 - Weather Research and Forecasting Innovation Act of 2017 including issues related to space programs and funding; S 141 - A bill to improve understanding and forecasting of space weather events, and for other purposes

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Defense - Dept of (DOD), Air Force - Dept of, Navy - Dept of, Natl Aeronautics & Space Administration (NASA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Rory	Maynard			<input type="checkbox"/>
Michelle	Robbins			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENV

16. Specific lobbying issues

S 3068/HR 5538 - Department of the Interior, Environment, and Related Agencies Appropriations Act, 2017 including issues related to wildland fire management funding

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Rosemarino			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code HOM

16. Specific lobbying issues

§ 3001/HR 5634 - Department of Homeland Security Appropriations Act, 2017 including issues related to Coast Guard funding

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Rosemarino			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TAX

16. Specific lobbying issues

S 386/HR 2315 - Mobile Workforce State Income Tax Simplification Act of 2015 to limit the authority of states to tax employees for employment duties performed in other states; HR (bill not yet introduced) - Blueprint on A Better Way for Tax Reform to reform and simplify the US tax code and lower the corporate tax rate

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TEC

16. Specific lobbying issues

S 2555 - MOBILE NOW Act including issues related to related to federal electromagnetic spectrum, spectrum sharing and reallocation of incentives

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

S 3117/HR 5912, S Report 114-290 and H Report 114-693 - Department of State, Foreign Operations, and Related Programs Appropriations Act, 2017 including issues related to the Export Import Bank quorum and amending the Export Import Bank Charter related to flexible defense financing and the Export Import Bank quorum; S 2943, Title XII - National Defense Authorization Act for Fiscal Year 2017 including issues related to expansion of the dual use provision of the Export-Import Bank; HR 2028 - Further Continuing and Security Assistance Appropriations Act, 2017 including issues related to the Export-Import Bank

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>
Carrie	Desmond			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

21. Client new principal place of business (if different than line 20)

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

22. New General description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

	First Name	Last Name	Suffix		First Name	Last Name	Suffix
1	Andrew	Schnabel		3			
2				4			

**ISSUE UPDATE**

24. General lobbying issue that no longer pertains

BUD
DEF
AER
ENV
HOM
TAX
TEC
TRD

### AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Internet Address:

Name	Address				Principal Place of Business (city and state or country)	
	Street Address	City	State/Province	Zip	Country	City
						State
						Country

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

1	2	3
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### FOREIGN ENTITIES

27. Add the following foreign entities:

Name	Address			Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client
	Street Address	City	State/Province			
				City		
				State		Country
						%

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

1	3	5
2	4	6