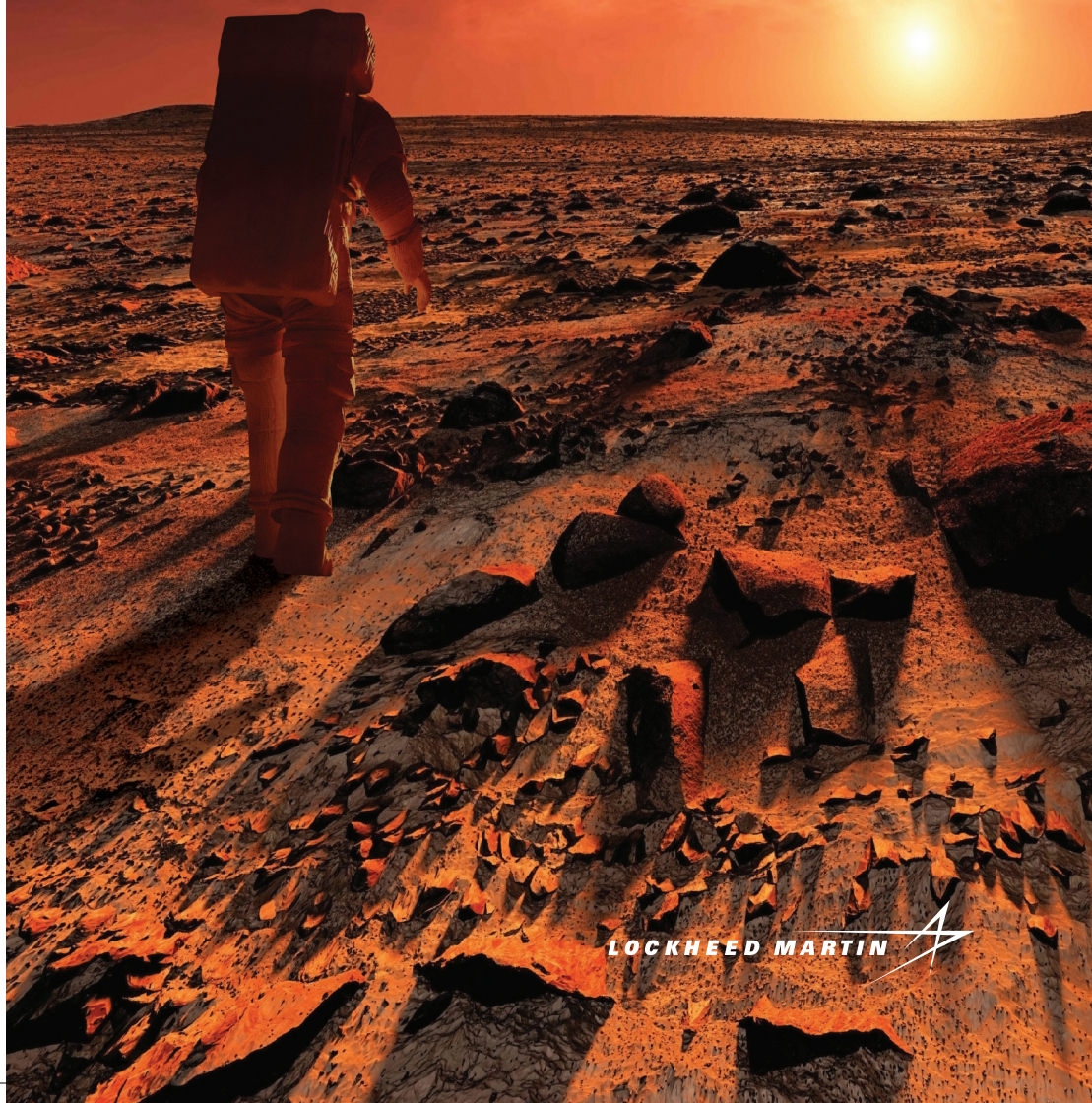


GREAT PARTNERSHIPS
REACH GREAT HEIGHTS.



LOCKHEED MARTIN



LOCKHEED MARTIN IS COMMITTED TO THE NEXT BIG IDEA... ARE YOU?

We're looking for technologies and companies to help us solve complex challenges, advance scientific discovery and deliver solutions that protect and explore our world. Here are a few ways to work with us.

LOCKHEED MARTIN VENTURES

- This \$200 million annual fund invests ~\$500,000 to \$5 million per round in early- to late-stage companies developing cutting edge technologies.
- The fund's primary areas of interest include artificial intelligence, autonomy and data analytics.
- To get the conversation started, email at lm.ventures@lmco.com, or check out our website: lockheedmartin.com/ventures

TECHNOLOGY SCOUTS

- Our technology scouts look for innovations to improve our products, foster sustainability and reduce environmental impact.
- We work with startups through partnership, joint development, equity and merger and acquisition.
- To get the conversation started, send an email to ryan.m.hatcher@lmco.com.

THE ENTREPRENEURIAL NETWORK PITCHES. R&D PROGRAMS. COLLABORATION.

- Lockheed Martin's longest standing challenge, led by Sikorsky Innovations, supports revolutionary ideas, ventures, and innovators.
- We advance technology by collaboration with startups, small businesses, universities, and more.
- Awardees have the opportunity to partner with an industry leader, leveraging our knowledge and relationships.
- To get the conversation started, email echallenge.rms@lmco.com

#check out our website:
lockheedmartin.com/echallenge

SMALL BUSINESS INNOVATIVE RESEARCH PROGRAM (SBIR)

- Whether working as a subcontractor or technology mentor, we provide small businesses assistance during SBIR projects, including supporting technology requirements, evaluation, co-development and insertion into larger systems.
- Email sbir.fc-lmc@lmco.com to be added to the Lockheed Martin SBIR distribution list to receive information on latest solicitation topics of interest.

